# **JEARTSOURCE LEADERSHIP FORUM**

### DISRUPTIVE INNOVATORS: REINVENTING THE LEADING EDGE

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### **About Me**



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# Gain a new perspective on:

- Disruption as a nonprofit reality
- Your board's capacity for transformation
- What board recruits can offer for the future of a nonprofit
- Recruiting to balance board strategy
- Shifting priorities with an evolving board



# The Perils of Linear Life

#### <u>FACT</u>

You can move faster but, if that's all you change you're ultimately going to wind up in the same spot. You cannot predict the future.

#### <u>BIAS</u>

There is a natural tendency to overestimate the impact of phenomena in the short run.

#### <u>LESSON</u>

"Never confuse a clear view for a short distance."



### **ROUTINES WORK IN A PREDICTABLE WORLD**





### TRANSFORMATION #1 Rise & Expand

#### <u>FACT</u> Calls for a new, emerging culture, people, heroes and incentives.

#### <u>BIAS</u>

Requires two worldviews to allow continuous improvement AND nonlinear innovation.

#### <u>LESSON</u>

"If you're not failing every now and again, it's a sign you're not doing anything very innovative."

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### ARE YOU READY TO: RISE & Expand

#### <u>STRENGTHS</u>

- Consistent group behavior, values & norms
- Individual personal goals/values/principles
- Set limits and boundaries

#### <u>OPPORTUNITIES</u>

- Looks for new ideas
- Able to disagree congenially
- Good at social networking or making contacts for resources

#### <u>ALTITUDE</u>

 Considers values and perspectives of other people and groups
Ready to create ways of work that include new ideas, tools and technology

#### <u>RESULTS</u>

- Analyzes problems to find areas of success, failure ambiguity or indecision.
  Programs and projects
  - steadily extend legacy or established routines



### YOU OPERATE IN A MORE COMPLEX REALITY



### **ARE YOU READY FOR?**

### complexity

curiosity elaboration

fluency originality risk taking imagination



### It's Time to SOAR HIGHER





### TRANSFORMATION #2: DISRUPT

#### <u>FACT</u>

Disruption commands you to look in places you might otherwise ignore. Fringe markets can tolerate imperfections that often typify early versions of wild or emerging ideas.

#### <u>BIAS</u>

Incumbents will accelerate their innovations to defend their programs and retain market share.

#### **LESSON**

"Every threat to the status quo is an opportunity in disguise."





### ARE YOU READY TO: DISRUPT?

#### <u>STRENGTHS</u>

- High Q/A ratio, and questions are valued as highly as good answers
- Make connections across apparently unrelated information, questions, problems or ideas

#### **OPPORTUNITIES**

- Spend time and energy finding new ideas through a diverse network with wildly different backgrounds
- Resist polarized thinking

#### <u>ALTITUDE</u>

- Intensely observe outside world — including clients, programs, services, technologies, businesses and nonprofits
- Foster a vision

#### <u>RESULTS</u>

- See shades of differences/ complexity in measuring success
- Deal with risk by identifying it in real time.



# **Disruption Mandates Maturity**

	Social	Independent	Transforming
Purpose	Find core group to set as anchor Join /stay in core group	Advance personal goal/values/principles	Foster a vision Gain broader understanding Increase learning
Rules	Apply group values & norms Always do things right Clear right or wrong	Create personal values & norms Understands others' values & norms	Consider personal values & norms in balance with those of others Accept own fallibility
Flexibility	Adjust to what others want to hear Adapt to group behavior	Set limits & take stands My way or the highway	See across systems/ cultures/perspectives Resist polarized thinking
Values	Strong authority Those who act the same way & share similar beliefs Agree or avoid conflict	Perceptible authority figures or groups that are compatible	Leadership challenge Shades of differences/ complexity of issues



# For board effectiveness

#### YOU NEED BOTH

#### **TRADITIONAL BOARD MEMBERS**

- 1. Can contribute and/or raise significant sums of money
- 2. Commitment to the mission and philosophy of the organization
- 3. Professional skills, knowledge and other assets that match the board priorities
- 4. High profile in the community

**21ST CENTURY BOARD MEMBERS** 

- 1. Distinguished as an innovator
- Fosters a vision for the organization's future
- Mentally agile, making connections across information, problems or ideas
- Asks questions and resists polarized thinking
- 5. Can place the organization's purposes and interests above their own when making decisions







### **Recruit to SOAR**

#### FACE THE FACTS

Confront where your board and organization are in relation to Linear, Rise & Expand, and SOAR performance

#### WORK FROM STRENGTHS

Foster the thinking and behavior of the next level of board performance to shift the culture positively and higher

#### **SEEK OPPORTUNITIES**

Use Social Network Analysis to plot and plan for who you want to attract to the board

#### **MOVE TO THE EDGE**

Manage the velocity of change by moderating the rate at which you recruit to rise from Linear, to Rise & Expand, and SOAR



### In the end . . .

Your beliefs become your thoughts, your thoughts become your words, your words become your actions, your actions become your habits, your habits become your values, your values become your destiny.

### - Mahatma Gandhi



## Let's stay in touch



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